



The Power for One, The Power of Many

The Ideal New Business Workflow

*“The Power for One” represents the power independent agents or the independent carriers enjoy with the **ideal workflow**. “The Power of Many” represents vendors, carriers and agents building the ideal workflow for the independent insurance environment.*

*The **ideal workflow** is using the tools of MI Third Party Report Ordering to write insurance in a one-step quoting and issuance.*

*****UPDATE*****

-Between February and March the number of Third Party Reports ordered has increased by 75%.

-An additional 76 agencies are now trained and using the new process.

-During April, MI-Assistant released third party functionality for the following carriers, lines and states:

General Casualty for insurance scoring for home in IA, IL, IN, MN & WI.

The Hartford insurance scoring for home in IL & WI.

Integrity insurance scoring for auto in MN.

Pekin insurance scoring for auto and home in IA, IL, IN, & WI.

Selective insurance scoring for home IL, IN & WI.

Travelers insurance scoring for auto and home in IA, IL, IN, MN & WI.

West Bend insurance scoring for home in IA, IL, IN, & WI.

Westfield insurance scoring for home in IA, IL & MN.

The listed carriers may have other lines, states, MVR and claims loss information available.

Version 3.1

MI Comparative Rater – VIN Attribute

MI Comparative Rater is now assigned version 3.1. The addition of VIN Attribute service will lookup Body Type, Antilock Brakes, vehicle codes, and passive restraints. Alarm is the only Anti-theft attribute at this time. The service is available for 1981 and newer vehicles. An Internet connection is required. In addition, claims loss information will be available for over 10 carriers.

For more details, logon to <http://support.mi-assistant.com/public/releasenotes/comparativerater/>.

April Third Party Report Ordering Contest Winner

Michelle Coniglio - Moorman Financial Services, Inc., Manchester, Iowa

Michelle Coniglio is April's winner of the Sony Under-Cabinet C.D./Clock Radio and a \$50 lunch certificate for the office staff.

On April 27th, Michelle ordered third party reports using MI Comparative Rater to quote a client with SECURA Insurance.

Now through October 1, 2004, agents utilizing the ideal workflow of third party report ordering are eligible to win the random monthly drawing. The grand prize drawing winner will receive a 15" LCD Flat-panel TV. Check out the details on our web.

Faster, Faster!

Increased TPV Server Speed

Third Party Verification (TPV) including insurance scores, MVRs and claims loss information are processed via rater connections to servers at MI-Assistant. Connections have been added to manage increased traffic and also increase speed of transactions.

MarketLink- Now Live!

MI Comparative Rater users, get ready for a new and easy tool for cross-selling additional agency services. MarketLink Sponsors, get ready to offer your products through one of the most widely used rating programs in the Midwest.

Click the MarketLink icon in the rater or visit our website and click the MarketLink image online!

C'est la vie DOS!

DOS Rater terminates June 1, 2004. One of the main objectives for MI-Assistant is to provide customers with an accurate, timely rating product. For the industry as a whole, we must provide efficiency. DOS version will no longer provide either benefit to customers, and as a result will be terminated June 1, 2004.

ASP Bridges for MI Comparative Rater

For customers using the rating program on an ASP, bridges are available to transfer data from the rating program to the carriers.

ACUITY, GoAmerica, Hartford/Omni, Integrity, Mendota Web, Orion, PROGRESSIVE, West Bend

For inquiries on using ASP to host your rating program, call 715.287.4262.

Helpful Hints

Monthly Billing Statement

Monthly billing statements are sent on the 15th of every month prior to that month's service. Your bill is due on the first of every month.

Past Due Payments

MI-Assistant incorporates amendments effective May 1, 2004:

*30 Days Delinquent – Notice on statement
45 Days Delinquent - Deactivation of software
60 Days Delinquent - Collection agency*

Non-payment on past due accounts will result in termination of service. To ensure your account does not become delinquent, payments should be made by the scheduled due date. The scheduled due date is the 1st of each month.

To check your account activity, visit: <http://support.mi-assistant.com>, select Support Center then Account Summary.

NEW! View online videos!

Did you know that there are self-help instructional videos on our website?

From the Support Center, Select:

- 1) MI Comparative Rater information or Management System information*
- 2) Select Tutorials*
- 3) Select View or Download*

MI-Assistant will be closed Monday May 31, 2004 in observation of Memorial Day.

Normal business hours will resume the following business day.