



July 2003

MI-Assistant

West Bend Mutual Newest Carrier Partner

Both carrier and vendor realize eliminating extra and unnecessary steps in obtaining a quote must be entirely focused on the agent, not the carrier or vendor. Chief Executive Officer Scott Deetz maintains, "MI-Assistant was confident West Bend would be a carrier that realizes if the agent is to continue generating business for the industry, there are necessary steps required to accomplish this. The Carrier Partners Program is a large component of that solution, and we are extremely pleased that West Bend Mutual agrees with that philosophy and has signed on as an MI Partner."

MI Credit Scoring Update

Are your carriers on board?

Check the web at http://support.mi-assistant.com/public/tpro_carrierstatus/carrierstatus.htm for an updated list of carriers. When checking the state of release to agency, please be sure to note that it is important to know when the carrier will be available to you.

Testing at either carrier or MI-Assistant means that the product is just about ready for roll out to agency test sites. Waiting on finalization of contract means that the carrier and vendor are negotiating or need signed agreements. In development at MI means that MI has a signed contract, and MI is currently working on the technology. Product distributed to select agency test sites means that the product is at beta agencies for testing and almost ready to

roll out to you. Product available for all carrier approved agencies means that if you are certified by that particular carrier, the product is ready for your use.

Remember, for a complete listing of carriers and what MI products they offer, go to www.mi-assistant.com and select Products and Solutions, For Agents then MI Credit Scoring.

MI Getting Ready to Serve Indiana

Since MI acquired several accounts in Indiana this past winter with the Applied Rating acquisition, there have been a lot of phone calls made, a lot of emails written and lots of programming completed here at the home office. All of this time and effort has been spent to make the lives of the Indiana independent agent easier. Many of you know what it's like to have the MI Comparative Rater for Windows in your agency and soon customers in Indiana will experience what it's like to be able to give a quick comparative quote to prospects and clients. By the end of July, MI will serve 133 new customers. MI welcomes these customers to the MI family!



2003 Education Day and Golf Outing

July 23rd and 24th will be a time with lots of education, training, and fun. Hillcrest Golf Course in Altoona, Wisconsin is conveniently located in a beautiful area just outside of Eau Claire, Wisconsin.

Wednesday's Education Day will be a benefit for all that are planning to attend. Learn about ASP's, Using Technology Wisely, learn why customers attend Resource Group meetings, learn about websites and lots more. From there join MI-Assistant in the lounge for conversation and discuss the following day's adventure on the golf course!

The Golf Outing will begin on Thursday featuring a presentation from BuildMyOwnSite.com which will lead into MI-Assistant's Chief Executive Officer, Scott A. Deetz' feature on "How MI Fits Into the Future of Technology". Lunch will be served at 11:00 to allow for a great time of conversation and fun on the green. Tee-Off at 12:00 sharp! After you have spent your afternoon for 18 holes of golf, MI will host a social hour from 5:00 to 6:00 with the awards dinner starting at 6:00. Everyone should be ready to wrap up around 7:30.

Register today at www.mi-assistant.com!

Important Notice:

MI-Assistant will be closed Friday, July 4, 2003 in observation of Independence Day. MI will resume normal business hours the following business day.

Helpful Hints From MI-Assistant

From Our Billing Center

Did you want a detailed list of the activity on your account? We'll get it anytime you want without having to waste your time on the phone. It's free and easy to understand. Take a look and head to the Support Center at www.mi-assistant.com by selecting Account Summary.

Did you place your **Customer Account ID** on the memo line of your check? This is to ensure that MI may more efficiently apply your payment.

From Customer Support

Log on to www.mi-assistant.com for answers to your questions, 24 hours a day, 7 days a week. Remember, you can find solutions and answers to your questions anytime, any day!

MI Comparative Rater for Windows

MI MVR is now available for agencies quoting with West Bend and SECURA.

MI Management System

Do you have a hardware vendor?

Let MI suggest PCSolutions. Qualified professionals regionally located to help your hardware and network needs. Visit www.pcstechnology.com.

Release Notes

Make sure that all users read the update information for any new releases to the MI Management system. To view, select Help, Release notes.