



MI-Assistant™
A Division of Fiserv FSC, Inc.

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MI Comparative Rater New Features

MI Comparative Rater is set for a number of changes. MI-Assistant's team of developers have taken agency and internal ideas and turned them into reality.

Our team has integrated MI Third Party Report Ordering directly into the rating program workflow. Remember; check the web for availability of carriers for your agency.

MI Comparative Rater also has a new look. You will notice we have made minor changes to the opening screen. The Online Support option in the help area now directs the user/agent to MI's Support Center on the World Wide Web. A link has been added to allow users to navigate to MI's website easily. Next, new tabs display allowing users to navigate easily. The Reports tab and Violations tabs replace the drop down menu items under Aux. Progs. The quote page in auto has been changed to reflect easier mobility and program functionality.

Viewable MVR and Claims Loss reports are now in the program. Both reports can be viewed contingent of carrier(s) selected.

Lastly, Marshall & Swift/Boeckh Express can be quickly accessed directly from the rating program. Look for these and many additional changes for 2004!

CAP Rater for Carriers

Competitive pricing is a key asset for leading carriers in the market.

Knowing how your own pricing compares to your competition's pricing gives you the advantage of leveraging your company over other companies in the market. CAP Rater is the leading competitive analysis solution on the market today, designed by the industry's most ACCURATE comparative rating vendors.

CAP Rater has saved nationwide insurers a significant amount in premium dollars, by dramatically capturing more market share and significantly reducing the cost associated with analyzing statistical premium data. CAP Rater has extensively streamlined the actuary's workload and has more accurately defined market position relative to their competitors. It has proven itself over and over again to be the most dependable application in the insurer's arsenal of analysis tools.

CAP Rater is a complete competitive analysis tool for Automobile, Property and Motorcycle markets. CAP Rater can accurately compare hundreds or even thousands of policies in seconds, with 100% accuracy. CAP Rater uses the same core rating engines that support the FSC and MI-Assistant desktop raters - this gives you a platform that has been time-tested for accuracy by over 7000 agencies throughout the West and Midwest States.

For complete information, contact Steve Cook at 763.413.6986

DORIS Integration

MI Comparative Rater and DORIS Agency Management System efficiently integrate for ease of workflow for the independent agent. Read the press release at www.mi-assistant.com for the complete story!

Guaranteed Rates

In 2003, MI-Assistant announced the Guaranteed Rates program. Guaranteed Rates means that clients receive an accurate quote at the point-of-sale. Agencies can trust that rates in MI Comparative Rater will always match the carrier's rate. Guaranteed Rates will only be effective if agents utilize MI Third Party Report Ordering for the rating program to generate an accurate quote.

The Guaranteed Rates program is currently available and effective for the following carriers, states, and lines of business:

West Bend Mutual in IA, IL, IN, MN, & WI for Auto & Home
Dairyland (Sentry) Insurance in IA, IL, MN & WI for Auto
Bristol West in WI for Auto
Farmers Home Group in MN for Home

MI Management System Training in March

MI is offering three levels of training to allow the user to get the most out of your MI Management System! Enrollment is open to all, for one, two, or all three levels. Each level is designed to allow the user to get the most of your MI Management System. Simply select from the choices below and Email trainings@mi-assistant.com for registration information.

Basic System Overview-Level 1

Course Length: 1 Day | Course Cost: \$75
Course Description: Troubleshooting/Answers to user questions, Basic system overview including: Clients, Applications/Forms, Locaters, Memos, Tranlogs, Imaging/Efiling, and Integration. Lunch provided.

Marketing & Policy Accounting-Level 2

Course Length: 1 Day | Course Cost: \$75
Course Description: Marketing, Reports, Tasks, Policy Accounting including: Direct Bill and Agency Bill. Lunch provided.

Accounting Integration-Level 3

Course Length: 1 Day | Course Cost: \$75
Course Description: Commission Reconciliation, Getting Started with Accounting including: Setting beginning balances, Setting up QuickBooks Company, and Integration with QuickBooks. QuickBooks Overview including Check Writing, Deposits, Journal Entries and Financial Statements are also covered. Lunch provided.

MI Third Party Report Ordering Update.

Log on! Find an up to date list of carriers participating in this program at www.mi-assistant.com. Select Products and Solutions, For Agents, and then MI Credit Scoring.

To become a ChoicePoint customer, visit www.cplink2.com and complete the form.

Helpful Hints

Agency Billing:

A friendly reminder, Agency Billing Statements are now sent on the 15th of every month prior to that month's service. Your bill is due by the first of the month.

Get your account information now! Visit www.mi-assistant.com, select Support Center then Account Summary.

From Customer Support

You can expedite your support calls by using the call menu instead of experiencing a delay when transferring to an operator or pressing 0. Virtually all callers receive immediate assistance from a representative when using the call menu. After dialing 715.287.4262; press **1** for product support, **2** for sales, or **3** for questions on your agency statement or to make changes to your account. Find help on the web - www.mi-assistant.com and select the Support Center.