



August 2003

# MI-Assistant

## **Bristol West Provides Trial Rates in Wisconsin**

*Alright Wisconsin agents go ahead and give Bristol West a shot at comparatively rating your non-standard quotes for customers. At no cost to agents and for a limited time, Bristol West has given the approval for Wisconsin agents to view their rates to see if this carrier is one agents would prefer to write business with. And better yet, Bristol West will be able to receive information directly from your MI Comparative Rater for Windows through a new bridge program. If you have any questions about the company, please contact Bristol West representative:*

*Paula Wiess  
Phone: 888 888-0080 Ext. 803-7130  
Fax: 800 445-0779  
Email: Paula.Wiess@Bristolwest.com*

## **AIG Provides Trial Rates in Wisconsin**

*Sounds like things are on a roll with Trial Rates! AIG partnered with MI-Assistant to provide Wisconsin agents the opportunity to rate with AIG for comparative quoting. Like any other Trial Rates program, agents can view their rates to see if this carrier is one agents would prefer to write business with. This value will allow agents to see where AIG compares with other carriers while using MI Comparative Rater for Windows.*

*John Ledbury  
Phone: 800.334.9641 Ext. 4543  
Fax: 262.781.3494  
Email: johnledbury@aig.com*

## **MI Credit Scoring & MI MVR Update**

### **What carriers have signed on?**

Find out at [http://support.mi-assistant.com/public/tpro\\_carrierstatus/carrierstatus.htm](http://support.mi-assistant.com/public/tpro_carrierstatus/carrierstatus.htm) for an updated list of carriers. When checking the state of release to agency, please be sure to note that it is important to know when the carrier will be available.

Remember, for a complete listing of carriers and what MI products they offer, go to [www.mi-assistant.com](http://www.mi-assistant.com) and select Products and Solutions, For Agents then MI Credit Scoring.

## **Longtime Employee Leaves MI-Assistant**

### **A Fond Farewell to a MI Team Member**

July 25<sup>th</sup> was Brian Ahrens' last day with MI-Assistant. Brian was a team member of MI for nearly 7 years, and will be missed by everyone in the company. Throughout his years at MI, Brian played a key role in bringing MI solutions to the independent insurance industry.

Brian has taken his knowledge of the industry into a new business, Affordable Web Pros. So while MI may be losing an employee, the independent insurance industry will continue to have him as a resource as a website provider.

Thank you, Brian, for your dedication, commitment and passion for the independent agent.

## **Best ever! 2003 Education Day and Golf Outing**

*July 23<sup>rd</sup> and 24<sup>th</sup> was quite the event! This year, according to almost everyone our team members had the opportunity to speak with, MI really focused on the agent and carrier. MI provided sessions on current events and issues that are affecting everyday business - from going paperless to XML technology issues between agency and carrier. Hillcrest Golf Course in Altoona, Wisconsin offered a beautiful location with the utmost service. It was a very relaxing and educating time. See for yourself! The photo Gallery is posted and ready for you to see on the Internet. Visit [www.mi-assistant.com](http://www.mi-assistant.com) and go to the News section. There just may be a photo of you!*

*MI-Assistant thanks its Primary Sponsors:*

**ACUITY**  
**BuildMyOwnSite.com**  
**ICM**  
**Lokken Advertising Specialty Co.**  
**PCsolutions**  
**R.W. Scobie/Midwest General Agency**  
**West Bend Mutual**  
**White City Glass**

*Thank you to the carriers and vendors for supplying a variety of door prizes. Without your contributions, it would not have been as much fun!*

*So when is next years Education Day and Golf Outing?*

### **MARK YOUR CALENDARS!**

**July 28<sup>th</sup> and 29<sup>th</sup>**

*Due to the PIAW convention being the week of July 18<sup>th</sup>, the 2004 Education Day and Golf Outing has been moved to the last week of July.*

*See you in 2004!*

## **Helpful Hints From MI-Assistant**

### **From Our Billing Center**

*Need to take a look at your account? Want to know what activity has taken place in the past view weeks? Get it immediately! Visit [www.mi-assistant.com](http://www.mi-assistant.com) and select Support Center and Account Summary to view your Account Summary 24 hours a day, 7 days a week.*

*Did you place your **Customer Account ID** on the memo line of your check? This is to ensure that MI may more efficiently apply your payment.*

### **From Customer Support**

*Log on to [www.mi-assistant.com](http://www.mi-assistant.com), and select the Support Center for answers to your questions, 24 hours a day, 7 days a week. Remember, you can find solutions and answers to your questions anytime, any day by using the knowledge base and tutorials.*

### **MI Comparative Rater for Windows**

*Make sure to check for updates twice a week to ensure more accurate quoting.*

### **MI Management System**

**PCsolutions.** *Qualified professionals regionally located to help your hardware and network needs.*

*Visit [www.pcstechnology.com](http://www.pcstechnology.com),*

*Email Scott Johnson at:  
[sjohnson@pcsolutionsmn.com](mailto:sjohnson@pcsolutionsmn.com)*

### **Release Notes**

*Make sure that all users read the update information for any new releases to the MI Management system. To view, select Help, Release notes.*